

## Message Text

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56

ORIGIN EB-07

INFO OCT-01 EUR-12 ISO-00 XMB-04 AID-05 TRSE-00 COME-00

/029 R

DRAFTED BY: MARC GOLOVEN

APPROVED BY: EB/IFD/ODF: FHTHOMAS

XMB: STEPHEN M. MINIKES

XMB: STEPHEN H. GOODMAN

EUR/WE: EJBEIGEL

EUR/RPE:RBRESSLER

----- 022100

P 161810Z SEP 76

FM SECSTATE WASHDC

TO AMEMBASSY PARIS PRIORITY

INFO USMISSION OECD PARIS PRIORITY

UNCLAS STATE 229483

E.O. 11652: N/A

TAGS: EFIN, FR

SUBJECT: EXPORT FINANCING

1. EXIMBANK REQUESTS YOUR ASSISTANCE IN ARRANGING MEETINGS AND HOTEL ACCOMODATIONS FOR A VISIT BY EXIMBANK SENIOR VICE PRESIDENT, STEPHEN M. MINIKES, ACCOMPANIED BY MARC M. GOLOVEN AND DAVID CHENEY. PURPOSE OF VISIT IS TO EXCHANGE INFORMATION AND OPERATING DATA WITH EXPORT CREDIT AND INSURANCE AGENCY REPRESENTATIVES AND OTHERS REGARDING DEVELOPMENTS IN FRENCH EXPORT CREDIT AND INSURANCE PROGRAMS, AND TO REVIEW IMPLEMENTATION OF THE RECENT DECLARATIONS ON EXPORT CREDIT PRACTICES. VISITORS WILL WANT TO DISCUSS: DISTRIBUTION OF GOVERNMENT-SUPPORTED EXPORT CREDITS BY INTEREST RATE, MATURITY AND MARKET CATEGORY; FORECASTS OF ACTIVITY FOR CALENDAR YEAR 1976 AND BEYOND; EXPERIENCE WITH SPECIAL EXPORT INCENTIVE PROGRAMS; AND PREFERENTIAL LINES OF CREDIT TO EASTERN BLOC COUNTRIES.

2. MR. CHENEY ARRIVES PARIS EVEN OF SEPT. 24 FROM FRANKFURT ON  
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AIR FRANCE FLT. 747. MESSRS. MINIKES AND GOLOVEN ARRIVE PARIS

EVE OF SEPT. 28 FROM HAMBURG ON LUFTHANSA FLT. 122. ALL DEPART  
EVE OF SEPT. 30 ON AIR FRANCE FLT. 854 TO LONDON. PLEASE  
ARRANGE FOLLOWING RESERVATIONS:

D. CHENEY - SINGLE WITH BATH AT NAPOLEON HOTEL  
EVENINGS OF SEPT. 24 - 29.

S. MINIKES - SINGLE WITH BATH AT NAPOLEON HOTEL,  
EVENINGS OF SEPT. 28 AND 29.

M. GOLOVEN - DOUBLE WITH BATH AT NAPOLEON HOTEL  
EVENINGS OF SEPT. 27 - 29.

3. ALSO, PLEASE ARRANGE FOLLOWING SCHEDULE OF CALLS. MR.  
CHENEY WOULD LIKE TO MEET ON SEPT. 27 WITH OFFICIALS OF BFCE  
(INCLUDING MEETINGS WITH PIERRE ANTONI AND/OR PIERRE SAUVE,  
IF POSSIBLE) AND WITH A COMMERCIAL BANKER. HE WOULD LIKE TO  
MEET ON SEPT. 28 WITH OFFICIALS OF COFACE (INCLUDING A  
MEETING WITH JEAN CHEVALIER) AND WITH A LARGE FRENCH EXPORTER.  
MESSRS. MINIKES, GOLOVEN AND CHENEY WOULD LIKE TO SPEND  
SEPT. 29 AT DREE (INCLUDING MEETINGS WITH R. RAMON AND DE MOREL,  
IF POSSIBLE). MR. GOLOVEN WOULD LIKE TO SPEND SEPT. 30  
AT OECD WITH APPROPRIATE OFFICIALS. MESSRS. MINIKES AND CHENEY  
WOULD LIKE TO SPEND A PORTION OF SEPT. 30 AT THE BANK OF FRANCE  
WITH APPROPRIATE OFFICIALS. EMBASSY CAN ADJUST SCHEDULE  
AS REQUIRED.

5. TRAVELERS WILL MAKE THEIR OWN AIRPORT ARRANGEMENTS.  
PLEASE ADVISE GOLOVEN DIRECTLY OF CONFIRMED HOTEL RESERVATIONS.  
FULL ITINERARY OF TRIP OF MINIKES, GOLOVEN AND CHENEY FOLLOWS:

ITALY - GOLOVEN AND CHENEY ARRIVE ROME SEPT. 21 AND DEPART  
SEPT. 23.

GERMANY - GOLOVEN AND CHENEY ARRIVE FRANKFURT EVE OF SEPT. 23.  
MINIKES ARRIVES FRANKFURT MORNING OF SEPT. 24. CHENEY TO  
PARIS EVE OF SEPT. 24. MINIKES AND GOLOVEN IN BONN SEPT.  
25-27 AND IN HAMBURG ON SEPT. 28.

UNITED KINGDOM - MINIKES, GOLOVEN AND CHENEY ARRIVE SEPT.  
30. CHENEY DEPARTS OCT. 2, MINIKES DEPARTS OCT. 5, AND GOLOVEN  
DEPARTS OCT. 6.

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6. APPRECIATE EMBASSY ASSISTANCE. HABIB

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** BANKERS, VISITS, EXPORT CREDIT GUARANTEES, CREDIT PROGRAMS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 16 SEP 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976STATE229483  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** MARC GOLOVEN  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760350-0011  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19760952/aaaabsja.tel  
**Line Count:** 109  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** vandyklc  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 24 FEB 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <24 FEB 2004 by MaustMC>; APPROVED <25 AUG 2004 by vandyklc>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** EXPORT FINANCING  
**TAGS:** EFIN, FR, US, XMB, (MINIKES, STEPHEN M)  
**To:** PARIS  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006